

ONBOARDING AND DUE DILIGENCE ISSUES IN RESIDENTIAL CONVEYANCING

MONDAY 27 JUNE 2022 – 14.00 – 17.15

Registration:	13.30	
Venue:	Carlton Hotel, East Overcliff, Grove Road, Bournemouth, Dorset, BH1 3DN	
	Please note the entrance to the large car park is in Grove Road. There is no charge for BDLS delegates to park at the hotel – they will just need to give Reception their car registration number on arrival.	
Cost:	£95.00 – Member and Associate Members of BDLS/Trainee Solicitor £145.00 – Non Member of BDLS	3 hours CPD

This course is aimed at Residential Conveyancers of all levels and will examine the following issues:

- **Attracting new clients – unique selling points, initial points of contact**
- **Onboarding clients – verifying identity, AML checks, the engagement letter and setting realistic expectations**
- **Due diligence – searches, enquiries and client inspection**
- **Dealing with title – latent and patent defects and defects in title**
- **Advising on surveys and mortgages**
- **Reporting on title and recent case law**

Extensive notes will be provided and there will be an opportunity for delegate questions



This lecture will be presented by **IAN QUAYLE**. After many years in private practice undertaking both commercial and residential; work, Ian has spent the last 13 years delivering training courses in connection with property law for a number of leading training providers. Ian has presented over 1500 training courses on a variety of property law related matters. He has also undertaken consultancy work for a number of law firms and organisations looking at conveyancing systems, claims and complaints. His relaxed, informative, and engaging style, combined with extensive legal and practical knowledge, ensures his courses are always well attended.

BOOKING FORM

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Please complete and return this slip with your payment by Monday 20 June 2022

Bournemouth and District Law Society, Borough Chambers, Fir Vale Road, Bournemouth BH1 2JJ – DX 7616
Bournemouth – Tel: 01202 587551 email: office@bournemouthlaw.com

No*	Membership Type	Cost
	Solicitor Member	£95
	Associate Member	£95
	Trainee Solicitor	£95
	Non-Member	£145
Cheque/BACS* payment made for		£

*Please indicate

Cheques: payable to “**Bournemouth & District Law Society**”

BACS: Account Name: Bournemouth & District Law Society
Account No: 56568851 Sort Code: 56-00-35.
Important: Please quote reference 927/**initials or surname of delegate**”

Name of Delegate(s)	
Name of Firm	
Address/DX No	
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